

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider
THROUGH MARCH 2016

LIFE & HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH							2	2	100%	2	2	100%
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				1	1	100%	3	3	100%
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	7	5	71%	6	3	50%	18	11	61%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH												
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH												
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH												
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				1	1	100%	4	4	100%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%							1	1	100%
EXAMANDGO.COM	119592	LIFE & HEALTH												
ExamFX, INC.	83532	LIFE & HEALTH	41	25	61%	44	21	48%	44	19	43%	129	65	50%
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH												
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH												
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	3	1	33%	3	2	67%	4	2	50%	10	5	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				1	0	0%	2	1	50%
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	1	0	0%	2	1	50%
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	3	1	33%	2	1	50%	4	1	25%	9	3	33%
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				1	0	0%				1	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	1	0	0%	6	4	67%	2	2	100%	9	6	67%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	1	0	0%	6	2	33%	3	3	100%	10	5	50%
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	5	4	80%	15	11	73%	40	33	83%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	30	12	40%	48	28	58%	65	37	57%	143	77	54%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	1	0	0%	1	1	100%	4	3	75%
PATHFINDER CORPORATION	71525	LIFE & HEALTH	33	21	64%	32	18	56%	40	22	55%	105	61	58%
PENTERA GROUP INC.	72641	LIFE & HEALTH												
PRELICENSE.COM	115362	LIFE & HEALTH	3	1	33%	5	3	60%	6	3	50%	14	7	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	7	3	43%	6	5	83%	3	2	67%	16	10	63%
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	1	0	0%							1	0	0%
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	4	2	50%	6	3	50%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH												
TESTEACHERS	121561	LIFE & HEALTH	6	4	67%	8	3	38%	10	6	60%	24	13	54%
THE LICENSE COACH	112705	LIFE & HEALTH	6	3	50%	5	3	60%	7	3	43%	18	9	50%
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	70	51	73%	75	50	67%	97	69	71%	242	170	70%
TOTAL			239	152	64%	257	151	59%	317	190	60%	813	493	61%

PROPERTY & CASUALTY - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				1	0	0%	1	0	0%	2	0	0%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	3	1	33%	9	4	44%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	5	3	60%	2	0	0%	2	0	0%	9	3	33%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY												
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY												
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	4	1	25%	3	0	0%	4	0	0%	11	1	9%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	2	1	50%	2	1	50%	7	4	57%
ExamFX, INC.	83532	PROPERTY & CASUALTY	19	2	11%	21	7	33%	16	3	19%	56	12	21%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	2	0	0%	3	1	33%	3	0	0%	8	1	13%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY							1	0	0%	1	0	0%
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY												
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	4	1	25%	7	3	43%	1	1	100%	12	5	42%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%							3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	1	100%	2	1	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	2	0	0%	2	0	0%	1	1	100%	5	1	20%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	6	1	17%	5	3	60%	2	1	50%	13	5	38%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	13	4	31%	10	3	30%	10	3	30%	33	10	30%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	5	1	20%	21	13	62%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	33	17	52%	29	16	55%	32	16	50%	94	49	52%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	71	36	51%	64	21	33%	66	28	42%	201	85	42%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				2	1	50%	3	1	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	6	2	33%	10	4	40%	8	5	63%	24	11	46%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY												
TESTEACHERS	121561	PROPERTY & CASUALTY	1	0	0%	7	2	29%	8	2	25%	16	4	25%
THE LICENSE COACH	112705	PROPERTY & CASUALTY												
TOTAL			176	72	41%	186	75	40%	168	65	39%	530	212	40%

LIFE - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%							1	1	100%
360training.com, Inc.	77111	LIFE												
A. D. BANKER & COMPANY	71004	LIFE	9	7	78%	6	2	33%	4	2	50%	19	11	58%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE												
BOB PERKINS & ASSOCIATES	83396	LIFE												
CINCINNATI INSURANCE BOARD	72115	LIFE												
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	1	0	0%	3	0	0%	2	0	0%	6	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE												
EXAMANDGO.COM	119592	LIFE												
ExamFX, INC.	83532	LIFE	9	3	33%	5	1	20%	9	5	56%	23	9	39%
FINANCIALCAMPUS, INC.	79346	LIFE												
GREENLIGHT TRAINING INC	114215	LIFE												
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%							1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%	2	0	0%
INDIANA LICENSING SCHOOL	70959	LIFE	2	1	50%	1	0	0%				3	1	33%
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	2	1	50%				4	1	25%
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%				2	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	2	0	0%							2	0	0%
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	1	0	0%	5	3	60%	9	4	44%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	3	0	0%	2	1	50%	1	0	0%	6	1	17%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE												
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	10	6	60%	17	12	71%	35	22	63%
Pekin Insurance Company	113624	LIFE												
PENTERA GROUP INC.	72641	LIFE												
PRELICENSE.COM	115362	LIFE							1	1	100%	1	1	100%
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	26	11	42%	24	8	33%	68	28	41%	118	45	38%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	1	0	0%	3	0	0%	5	0	0%
SAGAMORE TRAINING SYSTEMS	116045	LIFE												
SECURITIES TRAINING CORPORATION	72153	LIFE												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE												
TESTTEACHERS	121561	LIFE	1	1	100%	4	3	75%	5	4	80%	10	8	80%
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	3	1	33%	6	2	33%
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	5	1	20%				9	2	22%
TOTAL			76	30	39%	67	24	36%	119	56	47%	262	108	41%

HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH												
360training.com, Inc.	77111	HEALTH												
A. D. BANKER & COMPANY	71004	HEALTH	1	0	0%	1	0	0%	3	1	33%	5	1	20%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH												
BOB PERKINS & ASSOCIATES	83396	HEALTH												
CINCINNATI INSURANCE BOARD	72115	HEALTH												
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				2	0	0%	2	0	0%	4	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH												
EXAMANDGO.COM	119592	HEALTH												
ExamFX, INC.	83532	HEALTH	10	5	50%	7	1	14%	10	4	40%	27	10	37%
FINANCIALCAMPUS, INC.	79346	HEALTH												
GREENLIGHT TRAINING INC	114215	HEALTH							1	1	100%	1	1	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH												
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH												
INDIANA LICENSING SCHOOL	70959	HEALTH												
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%				1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH												
INSURANCE SCHOOLS, INC.	73956	HEALTH												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%							1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH												
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH												
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH												
PATHFINDER CORPORATION	71525	HEALTH	4	0	0%	4	2	50%	4	1	25%	12	3	25%
PENTERA GROUP INC.	72641	HEALTH												
PRELICENSE.COM	115362	HEALTH	1	1	100%							1	1	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH												
SAGAMORE TRAINING SYSTEMS	116045	HEALTH												
SECURITIES TRAINING CORPORATION	72153	HEALTH												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH												
TESTEACHERS	121561	HEALTH	1	1	100%	3	1	33%	5	2	40%	9	4	44%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%	2	0	0%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH							2	2	100%	2	2	100%
TOTAL			19	8	42%	18	4	22%	28	11	39%	65	23	35%

PERSONAL LINES - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	2	0	0%	5	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%							1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	5	0	0%	1	0	0%	1	1	100%	7	1	14%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES												
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES												
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES												
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES												
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	1	0	0%	5	2	40%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	PERSONAL LINES	22	22	100%	4	3	75%	6	6	100%	32	31	97%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%	2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES												
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES												
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%							1	1	100%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	1	0	0%	1	0	0%				2	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	1	0	0%	1	0	0%	3	1	33%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES												
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%							1	0	0%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES												
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	3	1	33%	2	1	50%	1	0	0%	6	2	33%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	4	2	50%	7	3	43%
PRELICENSE.COM	115362	PERSONAL LINES												
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES												
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES												
TESTEACHERS	121561	PERSONAL LINES	3	2	67%	12	3	25%	8	1	13%	23	6	26%
THE LICENSE COACH	112705	PERSONAL LINES												
TOTAL			41	29	71%	29	9	31%	25	10	40%	95	48	51%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider
THROUGH MARCH 2016

LIFE & HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH							2	2	100%	2	2	100%
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				1	1	100%	3	3	100%
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	12	5	42%	11	5	46%	28	13	46%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH												
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH												
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH												
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				1	1	100%	4	4	100%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%							1	1	100%
EXAMANDGO.COM	119592	LIFE & HEALTH												
ExamFX, INC.	83532	LIFE & HEALTH	62	29	47%	67	28	42%	70	28	40%	199	85	43%
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH												
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH												
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	5	2	40%	3	2	67%	5	2	40%	13	6	46%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				2	1	50%	3	2	67%
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	3	0	0%	4	1	25%
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	4	1	25%	3	2	67%	4	1	25%	11	4	36%
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				2	1	50%				2	1	50%
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	3	0	20%	9	6	67%	2	2	100%	14	8	57%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	2	1	50%	9	3	33%	3	3	100%	14	7	50%
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	6	5	83%	15	11	73%	41	34	83%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	49	21	43%	66	35	53%	94	52	55%	209	108	52%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	3	1	33%	1	1	100%	6	4	67%
PATHFINDER CORPORATION	71525	LIFE & HEALTH	47	29	62%	43	22	51%	55	28	51%	145	79	54%
PENTERA GROUP INC.	72641	LIFE & HEALTH												
PRELICENSE.COM	115362	LIFE & HEALTH	6	3	50%	7	4	57%	8	4	50%	21	11	52%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	9	4	44%	9	6	67%	3	2	67%	21	12	57%
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	2	1	50%							2	1	50%
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	5	3	60%	7	4	57%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH												
TESTEACHERS	121561	LIFE & HEALTH	9	6	67%	11	3	27%	12	6	50%	32	15	47%
THE LICENSE COACH	112705	LIFE & HEALTH	8	3	38%	6	3	50%	8	3	38%	22	9	41%
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	81	55	68%	96	55	57%	129	80	62%	306	190	62%
TOTAL			321	185	58%	355	183	52%	434	236	54%	1110	604	54%

PROPERTY & CASUALTY - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				3	0	0%	1	0	0%	4	0	0%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	6	3	50%	12	6	50%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	9	5	56%	3	1	33%	4	1	25%	16	7	44%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY												
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY												
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	6	1	17%	4	1	25%	9	2	22%	19	4	21%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	3	2	67%	2	1	50%	8	5	63%
ExamFX, INC.	83532	PROPERTY & CASUALTY	28	7	25%	28	8	29%	30	8	27%	86	23	27%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	5	1	20%	4	2	50%	3	0	0%	12	3	25%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY							4	1	25%	4	1	25%
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY												
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	9	1	11%	10	4	40%	1	1	100%	20	6	30%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%							3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	1	100%	2	1	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	3	1	33%	3	0	0%	1	1	100%	7	2	29%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	10	2	20%	9	4	44%	2	1	50%	21	7	33%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	18	5	28%	25	6	24%	18	6	33%	61	17	28%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	11	3	27%	27	15	56%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	42	22	52%	41	21	51%	42	21	50%	125	64	51%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	87	41	47%	95	32	34%	94	38	40%	276	111	40%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				2	1	50%	3	1	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	9	3	33%	18	8	44%	9	6	67%	36	17	47%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY												
TESTEACHERS	121561	PROPERTY & CASUALTY	2	0	0%	11	4	36%	11	4	36%	24	8	33%
THE LICENSE COACH	112705	PROPERTY & CASUALTY												
TOTAL			238	94	39%	277	107	39%	251	99	39%	766	300	39%

LIFE - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%							1	1	100%
360training.com, Inc.	77111	LIFE												
A. D. BANKER & COMPANY	71004	LIFE	10	7	70%	8	3	38%	6	3	50%	24	13	54%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE												
BOB PERKINS & ASSOCIATES	83396	LIFE												
CINCINNATI INSURANCE BOARD	72115	LIFE												
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	3	0	0%	5	1	20%	3	1	33%	11	2	18%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE												
EXAMANDGO.COM	119592	LIFE												
ExamFX, INC.	83532	LIFE	12	5	42%	6	1	17%	11	7	64%	29	13	45%
FINANCIALCAMPUS, INC.	79346	LIFE												
GREENLIGHT TRAINING INC	114215	LIFE												
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%							1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%	2	0	0%
INDIANA LICENSING SCHOOL	70959	LIFE	3	1	33%	1	0	0%				4	1	25%
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	3	2	67%				5	2	40%
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%				2	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	4	0	0%							4	0	0%
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	2	1	50%	8	3	38%	13	5	38%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	5	1	20%	2	1	50%	2	1	50%	9	3	33%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE												
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	12	7	58%	21	14	67%	41	25	61%
Pekin Insurance Company	113624	LIFE												
PENTERA GROUP INC.	72641	LIFE												
PRELICENSE.COM	115362	LIFE							1	1	100%	1	1	100%
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	28	11	39%	33	11	33%	91	40	44%	152	62	41%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	2	1	50%	5	1	20%	8	2	25%
SAGAMORE TRAINING SYSTEMS	116045	LIFE												
SECURITIES TRAINING CORPORATION	72153	LIFE												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE												
TESTTEACHERS	121561	LIFE	1	1	100%	7	4	57%	7	5	71%	15	10	67%
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	7	3	43%	10	4	40%
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	6	1	17%				10	2	20%
TOTAL			89	33	37%	90	34	38%	163	79	48%	342	146	43%

HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH												
360training.com, Inc.	77111	HEALTH												
A. D. BANKER & COMPANY	71004	HEALTH	2	0	0%	2	0	0%	5	2	40%	9	2	22%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH												
BOB PERKINS & ASSOCIATES	83396	HEALTH												
CINCINNATI INSURANCE BOARD	72115	HEALTH												
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				3	0	0%	4	2	50%	7	2	29%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH												
EXAMANDGO.COM	119592	HEALTH												
ExamFX, INC.	83532	HEALTH	12	6	50%	11	3	27%	14	6	43%	37	15	41%
FINANCIALCAMPUS, INC.	79346	HEALTH												
GREENLIGHT TRAINING INC	114215	HEALTH							1	1	100%	1	1	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH												
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH												
INDIANA LICENSING SCHOOL	70959	HEALTH												
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%				1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH												
INSURANCE SCHOOLS, INC.	73956	HEALTH												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%							1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH												
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH												
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH												
PATHFINDER CORPORATION	71525	HEALTH	5	0	0%	4	2	50%	4	1	25%	13	3	23%
PENTERA GROUP INC.	72641	HEALTH												
PRELICENSE.COM	115362	HEALTH	1	1	100%							1	1	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH												
SAGAMORE TRAINING SYSTEMS	116045	HEALTH												
SECURITIES TRAINING CORPORATION	72153	HEALTH												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH												
TESTEACHERS	121561	HEALTH	1	1	100%	4	1	25%	9	4	44%	14	6	43%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%	2	0	0%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH							2	2	100%	2	2	100%
TOTAL			23	9	39%	25	6	24%	40	18	45%	88	33	38%

PERSONAL LINES - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			MARCH 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	2	0	0%	5	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%							1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	6	1	17%	1	0	0%	1	1	100%	8	2	25%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES												
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES												
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES												
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES												
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	1	0	0%	5	2	40%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	PERSONAL LINES	22	22	100%	5	4	80%	6	6	100%	33	32	97%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%	2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES												
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES												
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%							1	1	100%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	2	0	0%	2	0	0%				4	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES												
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	3	0	0%	4	0	0%	8	1	13%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES												
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%							1	0	0%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES												
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	5	2	40%	2	1	50%	3	0	0%	10	3	30%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	4	2	50%	7	3	43%
PRELICENSE.COM	115362	PERSONAL LINES												
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES												
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES												
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES												
TESTEACHERS	121561	PERSONAL LINES	5	3	60%	22	6	27%	11	1	9%	38	10	26%
THE LICENSE COACH	112705	PERSONAL LINES												
TOTAL			47	32	68%	43	13	30%	33	10	30%	123	55	45%